



Information Network of Kansas Board of Directors

Kansas Information Consortium
General Manager's Status and Financial Report

Month ending May 31, 2007

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For the month ending May 31, 2007

*Attachments following end of report**

Executive Summary

Kansas.gov had a successful month for new service deployment. However, our number #1 focus in May continued to be the redesign of Kansas.gov. Several items of note include:

~ Kansas Real Estate Appraisal Board launched its online license renewal application. Since its launch on May 16th, 82 appraisers have used the service to renew their license.

~ The Kansas.gov management team presented the new site design to the members of the Information Technology Advisory Board (ITAB), the State Public Information Officers (PIOs) and the INK Board of Directors. The site received positive feedback from all groups.

~ Office of Judicial Affairs (OJA) continues to bring district court searches online. This month we launched five additional courts, bringing the total number to 13. The five new courts include:

- Reno County
- Ellis County
- Trego County
- Rooks County
- Gove County

~ Kansas Department of Agriculture launched its Pesticide Dealers Registration on May 29th. This was the first project with this agency. As a result of success, the agency immediately requested that we begin another project, slated for 3rd quarter

~ Subscribers to have been notified by first-class mail of the upcoming subscriber billing changes. Many other communication methods have been implemented as well to ease the transition. The majority of credit card subscribers have elected to switch to ACH for their method of payment (which is our preference).

Please contact me if you have any questions at 785.296.5275 or via email at lisa@ink.org.

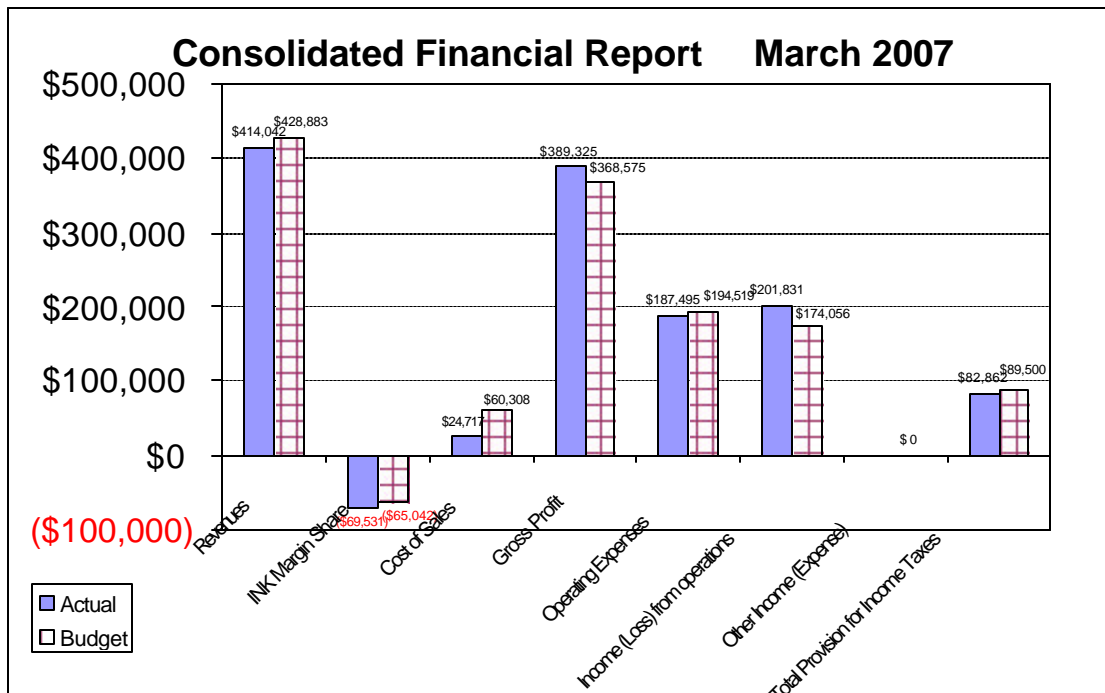
Respectfully Submitted,

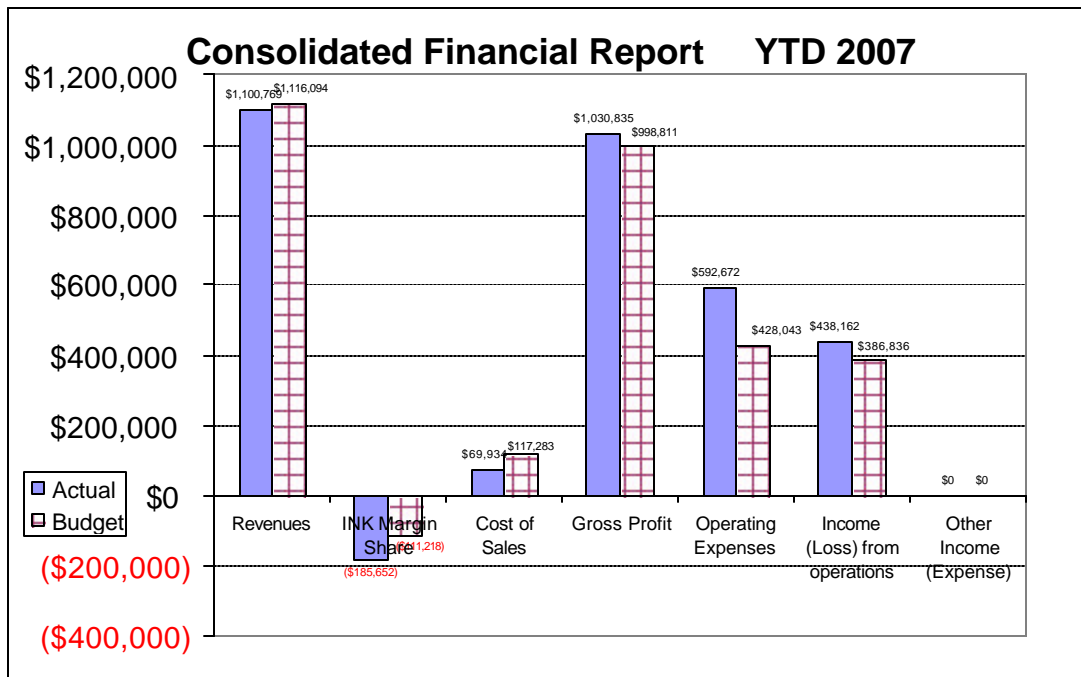
Lisa R. Counts

Lisa R. Counts, General Manager

Financials

CONSOLIDATED FINANCIAL REPORT								
Kansas Information Consortium, Inc.								
-unaudited report-								
	March-07	03/2007 Budget	Variance %	March-06	YTD 2007	YTD Budget	Variance %	YTD 2006
Revenues	\$414,042	\$428,883	-3%	\$391,090	\$1,100,769	\$1,116,094	-1%	\$1,023,311
INK Margin Share	(\$69,531)	(\$65,042)	7%	(\$65,730)	(\$185,652)	(\$111,218)	67%	(\$168,611)
Cost of Sales	\$24,717	\$60,308	-59%	\$33,136	\$69,934	\$117,283	-40%	\$72,618
Gross Profit	\$389,325	\$368,575	6%	357,954	\$1,030,835	\$998,811	3%	\$929,693
Operating Expenses	\$187,495	\$194,519	-4%	\$132,751	\$592,672	\$428,043	38%	\$428,043
Income (Loss) from operations	\$201,831	\$174,056	16%	\$225,203	\$438,162	\$386,836	13%	\$428,043
Other Income (Expense)		\$0	0%	\$0	\$0	\$0	0%	\$0
Total Provision for Income Taxes	\$82,862	\$89,500	-7%	\$88,015	\$176,895	\$201,024	-12%	\$197,983
Net Income (Loss)	\$118,969	\$89,500	33%	\$137,188	\$261,267	\$185,812	41%	\$303,666





DRAFT INFORMATION - April 2007		
Kansas Information Consortium, Inc.		
	April-07	YTD 2007
Revenues		
Batch Revenue	\$ 347,340	\$ 1,513,288
Interactive Revenue	\$ 1,655,032	\$ 4,466,702

New Service Requests & Contracts for Approval

Service Requests

Date Proposed: May 3, 2007

Request Number: 01-2007

Rate Period: 1/1/2007 to 12/31/2007

Summary:

In concurrence with the Information Network of Kansas (INK) Enabling Statute, Bylaws, General Policies and Principals, Network Manager RFP and Network Manager Contract, the Kansas Information Consortium, Inc. (KIC) being so authorized as the Information Network of Kansas Network Manager (INKNM) does request that the Board of Directors of the Information Network of Kansas consider to approve and authorize the INKNM to create, implement and offer to the public the INK services proposed in this document. Such funds collected for INK services by the INKNM will be used to cover expenditures incurred by the network as specified in the Information Network of Kansas Network Manager Contract. All parties understand that the rates requested in this document per service are the maximum allowed and will be published in the INK fee schedule and INK Customer Contracts. The INKNM reserves the right at its own expense to offer any and all INK services at any rate less than the maximum amount approved in this and any future rate requests.

Service Request 377 Kansas Bureau of Investigation (KBI) Registered Offender Search

KBI requests INK provide a rewrite of Online Offender Search due to legislation passed during the 2007 Legislature. This will be created as a free service. Development of the INK service for KDOL is at no cost to the KBI.

Contracts

NEW:

Kansas Department of Labor Collection / Payment Portal

Using an Application Programming Interface (API) published by Kansas.gov, the Kansas Department of Labor (KDOL) will modify existing applications to submit unemployment insurance contributions for payment through the KanPay payment portal. The API allows businesses to use electronic check or credit card to make contributions. This API can be easily adapted for use by other agencies.

Geary County District Court Searches

Geary County requests INK assistance for providing online district court searches.

Gove County District Court Searches

Gove County requests INK assistance for providing online district court searches.

Marion County District Court Searches

Marion County requests INK assistance for providing online district court searches.

Morris County District Court Searches

Morris County requests INK assistance for providing online district court searches.

Ottawa County District Court Searches

Ottawa County requests INK assistance for providing online district court searches.

Reno County District Court Searches

Reno County requests INK assistance for providing online district court searches.

Rooks County District Court Searches

Rooks County requests INK assistance for providing online district court searches.

Saline County District Court Searches

Saline County requests INK assistance for providing online district court searches.

Trego County District Court Searches

Trego County requests INK assistance for providing online district court searches.

Kansas Division of Emergency Management

The Kansas Division of Emergency Management requests INK assistance in providing an online data collection and payment portal that will allow persons to submit information and pay by electronic check or credit card.

New Applications Deployed

Month	Service	Application	Agency	Portal Theme
May	Real Estate Appraiser License renewals	Real Estate appraisers will have the ability to renew their license.	Kansas real Estate Appraisal Board	Kansas Business Center
May	Pesticide Dealer registration	Allows pesticide dealers to register online	Kansas Department of Agriculture	Environment
May	Gove County District Court Searches	Court Record Searches	Gove County	Judicial
May	Ellis County District Court Searches	Court Record Searches	Ellis County	Judicial
May	Reno County District Court Searches	Court Record Searches	Reno County	Judicial
May	Trego County District Court Searches	Court Record Searches	Trego County	Judicial
May	Rooks County District Court Searches	Court Record Searches	Rooks County	Judicial
April	License Renewals http://www.kansas.gov/ksbtp/	Retired and Disabled licensees can now renew online.	Kansas Board of Technical Professions	Kansas Business Center
April	District Court Searches https://www.accesskansas.org/countyCourts/search.html	Lyon County District Court	Lyon County	Judicial

		Searches		
April	KanPay Express Service Conference Registration	Kansas Corporation Commission (KCC) online Conference Registration	Kansas Corporation Commission (KCC)	Infrastrudure

In Development

<u>Service</u>	<u>Agency</u>	<u>Portal Theme</u>	<u>Targeted Deployment (quarter)</u>
Governor Grants	Office of the Governor	Infrastructure	Q2
Unemployment	KS Dept. of Labor	Kansas Business Center	Q2
Dissolutions	Secretary of State	Kansas Business Center	Q2
Criminal History	KS Dept Health & Environment	Environment	Q2
Record Search	KS Board of Nursing	Health and Human Services	Q2
Annual Reports			
Change of Address	KS Dept Health & Environment	Environment	Q2
License Registration	KS Dept Health & Environment	Environment	Q2
Name Change	Secretary of State	Kansas Business Center	Q2
License Renewals	Kansas Real Estate Commission	Kansas Business Center	Q3
Point-to-Point Criminal History	Kansas Bureau of Investigations		Q3

Project Change Requests

Requests from partners to change applications currently in production	<u>Agency</u>	<u>Change Request</u>	<u>Targeted Deployment (quarter)</u>
District Court Record Search	Office of Judicial Administration (OJA)	Disclaimer Modifications	Q2
Articles of Incorporation	Secretary of State	Add another officer (Statutory)	Q2
Resident Agent	Secretary of State	Resident Agent Change Rules (Statutory)	Q2
Resident Agent / Resident Officer	Secretary of State	Resident Agent /Resident Office Change Rules (Statutory)	Q2
License Verification	Behavioral Science and Regulatory board	Search Changes	Q3
Firm License renewals	Board of Accountancy	Out of State renewals	Q3
WebFile	Kansas Department of Revenue	Business Enhancements	Q4
Registered Offender	Kansas Bureau of Investigation	Statutory Change	Q2

Resource Allocation Summary

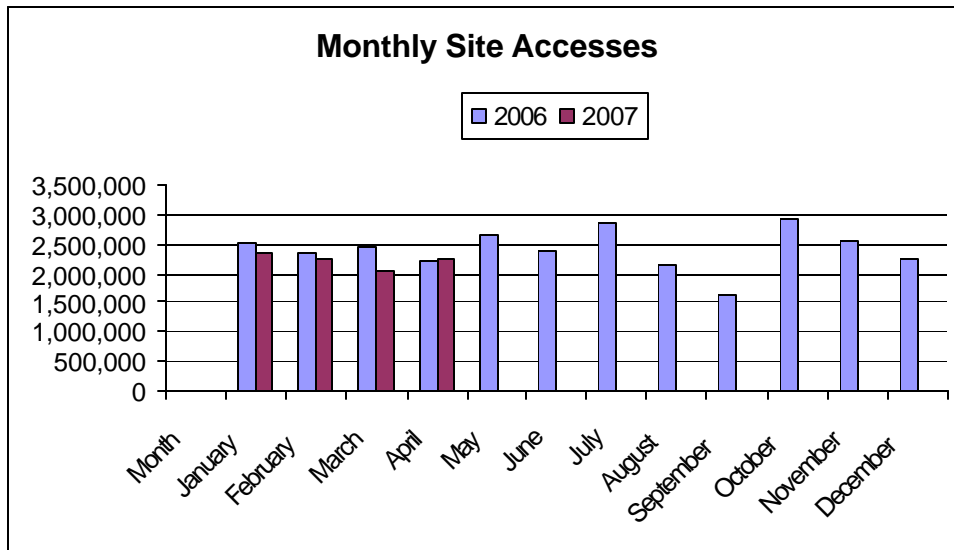
The intent of this new section will be to provide the board with an overview of the Network Manager's resource allocation during the given month. This information will help discern the amount of time spent on fee services versus no cost services for our partners. This will include development, project management, marketing and maintenance time.

The INKNM has been utilizing a tool called "Sugar CRM" since October 2006. This open source tool has allowed us to begin a new tracking mechanism for customer service inquiries and reporting. We purchased the enterprise edition of this tool in late April, and are working now to integrate our project management and overall resource allocation into the tool. The INK Executive Director will have access to view necessary reports in this system once they are implemented. We will provide sample reports to the board regarding resource allocation and cost breakdown in June. We look forward to working with the board to fine-tune these reports to meet the needs of the monthly Network Manager report.

A few criteria for this report will include:

- Agency/partner name
- Project name
- Fee or free designation
- Portal theme
- Hours spent on development and/or maintenance
- Other information as needed

Service Visits



Support Statistics

<u>Month</u>	<u>Live Chat</u>	<u>Cases Reported</u>
May	295	51

Marketing

The marketing team was focused primarily on putting finishing touches on the new Kansas.gov site, by testing, writing content and preparing marketing activities.

- Drafting Best of the Web Award entry
- Crafting news release for Governor to issue

Kansas.gov also created a full-page ad for Kansas Paralegal Association's Annual Conference. The newsletter will be provided to paralegals at their June conference, and advertises online legal services available through Kansas.gov online.

Media

May 10, 2007- *Salina Journal* online newspaper – "Income Tax Refunds?" References Kansas.gov site to check on tax refunds.

May 18, 2007 – *Wichita Eagle*- "Pharmacists can renew their licenses online through June 30!" References Kansas.gov.

May 27, 2007- *The Official Web site for the State of Kansas* Internet advertisement – "Google Alert" – "Add the Kansas Amber Alert notice to your Web site. The alert is a server side include file that resides on Kansas.gov and is displayed when an Amber Alert is activated by the Kansas Bureau of Investigation (KBI)."